

Industry Voices: State & Local Government and Education



COMCAST
BUSINESS

Comcast Business understands that regardless of size and scope, every public sector decision is mission critical. We partner with state and local government agencies and educational institutions to provide flexible and scalable connectivity solutions, plus managed services, to help them improve operational efficiency, stay ahead of citizen and learner demands, and protect themselves from cyber threat vectors.

Navigating the Digital Transformation Journey

From Ethernet to secure networking solutions that help enable zero trust environments, every decision point in your digital transformation journey is important. Comcast Business is a partner that can help you build the capabilities and capacity needed to meet an ever-evolving list of objectives at scale.

CHALLENGE Bridge the Digital Divide

Comcast Business serves 20 of the nation's top 25 markets and offers high-performance, scalable network solutions and secure access to cloud or data center resources.

“Comcast Business has given us a robust Internet and WiFi connection that can easily handle tons of users on our network at any given time, with ample room to grow.”

– Karen Cullings

Interim Executive Director, Dauphin County Library System

Dauphin County Library System

Public library with 8 locations, a web site and 24-hour automated phone line.

CHALLENGE Improve Information Access for Residents

Ethernet Virtual Private Line service from Comcast Business provides a private connection between a main location and multiple virtual locations, helping to keep the community reliably connected to services and business applications running.

“With Comcast Business, we now have private, dedicated service for multiple sites spread across a large geographic area. We are not only able to expand our offerings for residents and improve their experience, but our staff can perform their jobs better using a high-performance network.”

– Ed Biggs

Technical Operations/GIS Division, Cobb County Information Services

Cobb County

The fourth most populous county in Georgia with over 700,000 residents.

CHALLENGE Support Online Learning

Our reliable and fast Ethernet Dedicated Internet powers high bandwidth applications with symmetrical connectivity available up to 100 Gbps. We deliver secure access to cloud and data center resources for seamless connectivity and communications among more than 1.6 million Ethernet-enabled buildings. Plus, our relationships with third-party Internet service providers ensure we can provide EDI beyond our footprint.

“The vast improvements to our network have allowed us to focus on coming up with better opportunities for students to learn through technology.”

– Dr. Austin Lane

President of Texas Southern University

Texas Southern University

Higher education institution on a 150-acre campus with 8,000 students.

Analysts Recognize Comcast Business Leadership

Comcast Business is a global leader in secure network solutions, delivering innovation with a human touch and aligning with the priorities and desired business outcomes of the customers we serve.

“Comcast Business is building on its network services foundation and moving up the customer value chain by entering the market for strategic services, expanding capabilities in cybersecurity, SDN (ActiveCore), cloud solutions (including AWS and Google Cloud), unified communications, and managed services.”

– GlobalData

“Comcast Business is a strong connectivity and applications partner to distributed enterprises and is attracting large businesses through its managed services portfolio and nationwide broadband coverage.”

– Technology Business Research Inc

Gartner

Recognized in
2023 Gartner Magic Quadrant for
Network Services

Gartner

Recognized in
2022 Gartner Magic Quadrant for
Managed Network Services

FROST & SULLIVAN

A leader in the
2022 Frost & Sullivan Managed
SD-WAN Radar Report

ISG

A leader in the
ISG Provider Lens for Managed
SD-WAN and SDN services

VERTICAL
SYSTEMS
GROUP

Ranked #2 on the Leaderboard
for fastest growing SD-WAN provider by
Vertical Systems Group

ATLANTIC-ACM

Recognized in **2022 Atlantic ACM** U.S.
Business Connectivity Service Provider
Excellence Award

About Comcast Business

Comcast Business is helping transform the way state and local government agencies and educational institutions deliver seamless citizen and learner experiences. By combining advanced security, reliable connectivity, Managed WiFi, SD-WAN, and SASE solutions, we're helping the public sector stay at the forefront of innovation and service delivery.

For More Information

Visit our website at: business.comcast.com/state-local.

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